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TREASURY AGGREGATORS

ANALYST REPORT WEBINAR SERIES



February 19, 2026

Live and Recorded for On-Demand Viewing

MEET THE SPEAKERS

THE EXPERIENCE BEHIND THE INSIGHTS



PAUL GALLOWAY

Paul Galloway has extensive experience in investment research and decision making, complex modeling, and risk management. He is known for leading teams of professionals, providing solutions to complex problems, building relationships with business leaders, and coming alongside others to help them achieve their goals.



CRAIG JEFFERY

Craig Jeffery's 30+ years of financial and treasury experience as a practitioner and as a consultant have uniquely qualified him to help organizations craft realistic goals and achieve significant benefits quickly. He formed Strategic Treasurer in 2004 to provide treasury and financial process assistance to corporate, educational, and government entities.

TOPICS OF DISCUSSION

KEY AREAS OF FOCUS AND ANALYSIS

THE TA LANDSCAPE

Understanding the role of
aggregators



SIMPLIFYING COMPLEXITY

Addressing connectivity and
payments challenges

EMERGING TECHNOLOGIES

Trends shaping the future of
the TA



IMPLEMENTATION GUIDANCE

Planning for integration and
adoption

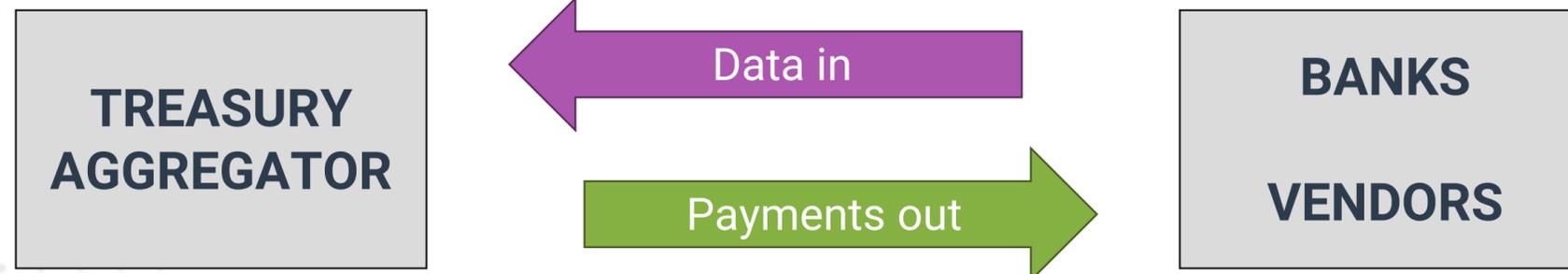
CORE FUNCTIONALITY

WHAT A TREASURY AGGREGATOR DOES



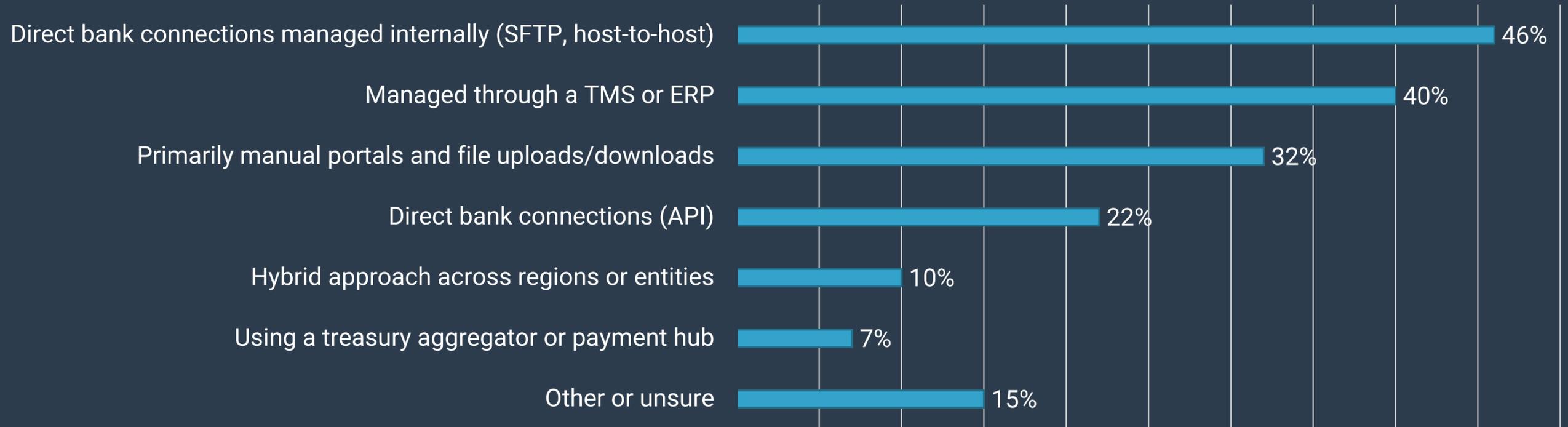
CORE FUNCTIONALITY

- Connectivity with banks
- Consolidation of bank data
- Payment initiation and delivery
- Format translation and management
- Centralized reporting



POLL QUESTION

Poll 1 - What describes your current bank connectivity and payment setups? (all that apply)



CANDIDATES FOR A TA

QUALITIES OF THOSE WHO COULD BENEFIT



Complex payment environments



High or growing number of bank relationships and accounts



Challenges with connectivity, compliance, formats, or payment routing



Scaling or multinational operations needing stronger infrastructure

SIMPLIFYING DATA CONNECTIVITY

CONSOLIDATING AND SECURING BANK DATA



AUTOMATED AGGREGATION ACROSS BANKS

- Retrieves statements and balances from all institutions and standardizes formats



CENTRALIZED VISIBILITY FOR CASH POSITIONING AND FORECASTING

- Eliminates portals, silos, and delays in bank data access



WORKS WITH YOUR ECOSYSTEM

- Feeds standardized data into TMS, ERP, reconciliation, or BI tools



REDUCES OPERATIONAL STRAIN

- Multiplies staff capacity as bank relationships and accounts grow



IMPROVES SECURITY POSTURE

- Fewer endpoints, encrypted transmission, SOC-certified environments



SUPPORTS COMPLIANCE AND AUDIT READINESS

- Structured data, signer tracking, account reporting, and clean audit trails

MIGRATION TO ISO 20022

DEADLINES AND IMPLICATIONS FOR TREASURY



DEADLINES FOR COMPLIANCE

- All financial institutions: November 2025
- Corporates: None yet



ADVANTAGES

- Richer remittance information
- Improved straight-through processing
- Enhanced support for automation



COMPLEXITY

- Diverse handling of implementation adds complexity
- Need to adapt internal systems to process ISO 20022 messages

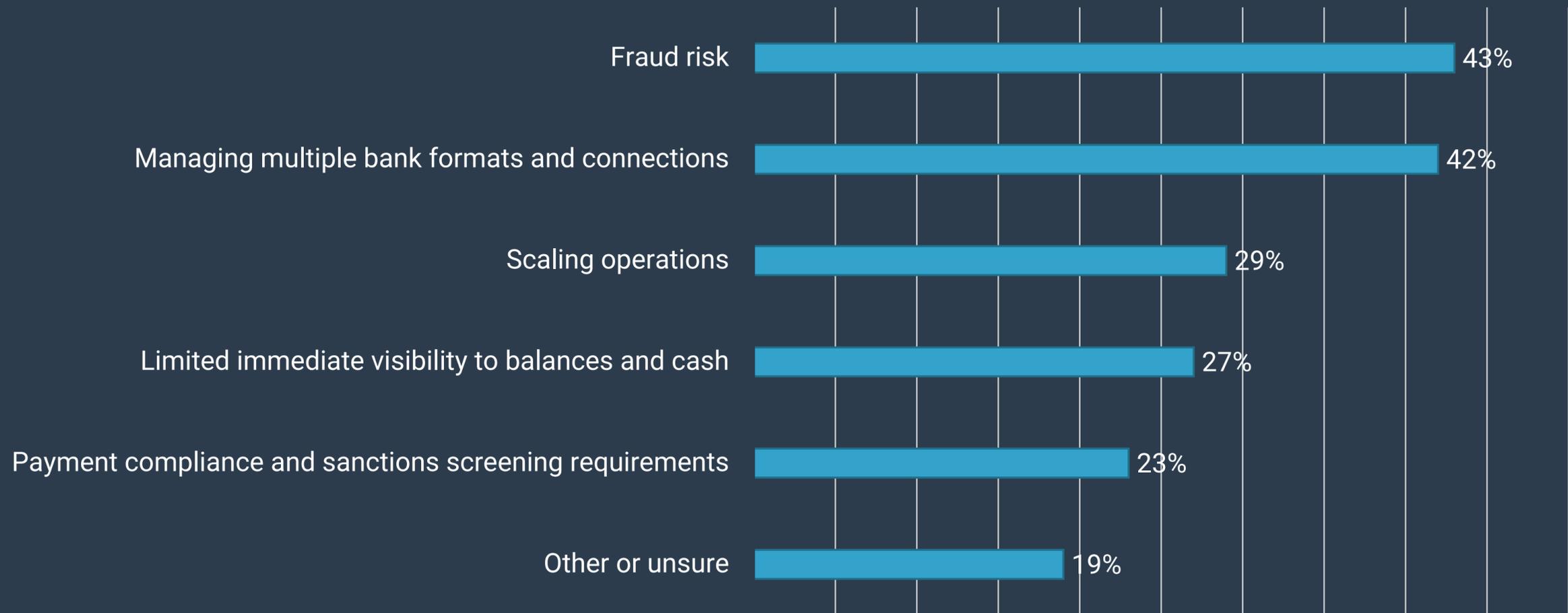


HOW A TA CAN HELP

- Managing message transformations
- Standardizing inputs across bank partners
- Simplifying access to ISO 20022-compliant channels

POLL QUESTION

Poll 2 - Which challenges are driving the most complexity in your treasury operations today? (all that apply)



BRINGING CONTROL TO PAYMENTS

STANDARDIZING FORMATS AND SECURING FLOWS



STANDARDIZES AND TRANSLATES PAYMENT FORMATS

- Accepts files from ERP/TMS and delivers the correct format to each bank
- Removes format burden from internal systems



CENTRAL HUB FOR ALL PAYMENT CHANNELS

- One door for outbound payments across banks and regions
- Centralized monitoring
- Stronger access controls



BUILT-IN AUDIT TRAILS AND SANCTIONS SCREENING

- Supports internal controls and regulatory expectations

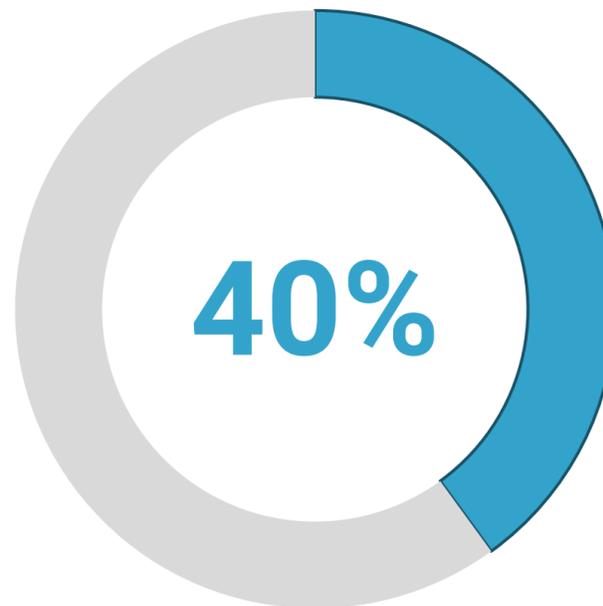


ENABLES GROWTH WITHOUT OPERATIONAL STRAIN

- Easily supports new banks, formats, countries, and acquisitions

CASH POSITIONING

MOST SIGNIFICANT CHALLENGE



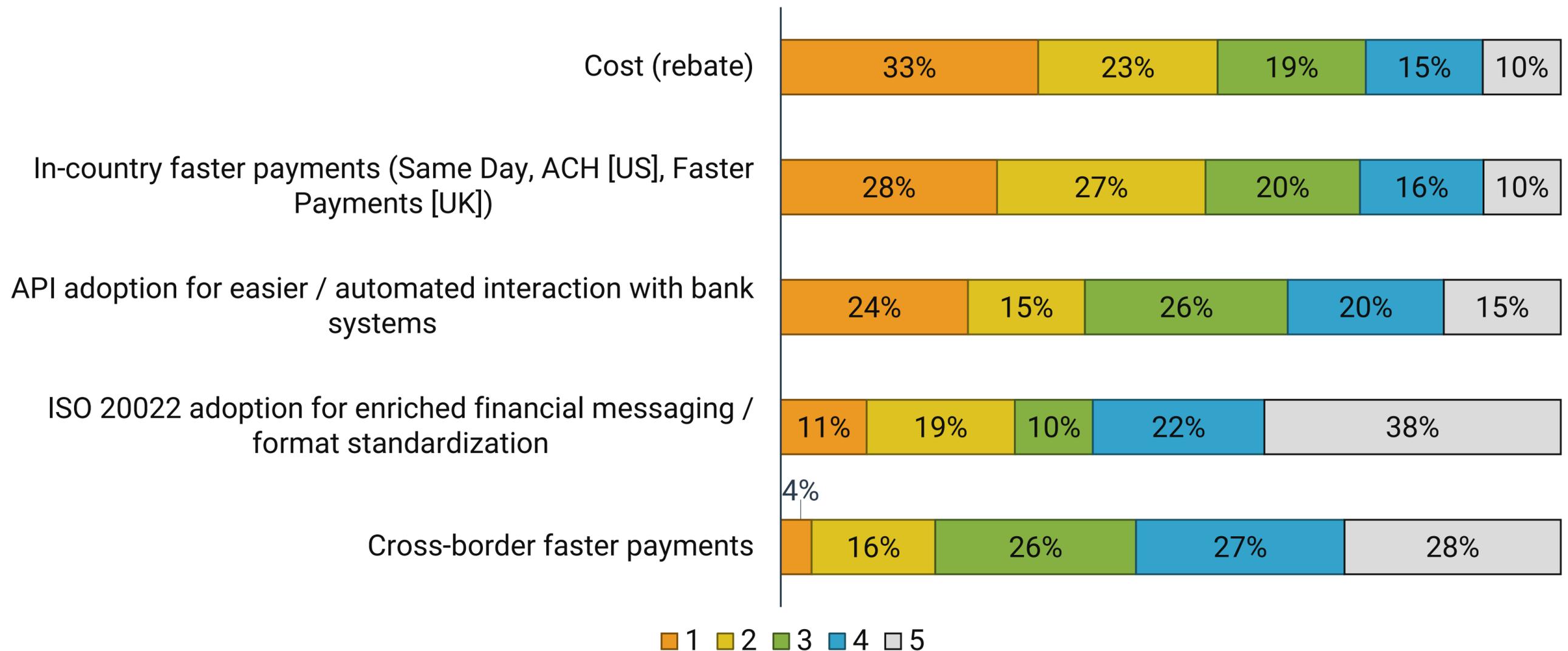
Having to gather data from
multiple systems / bank portals
to create positions

PAYMENT PRIORITIES

CAPABILITIES SHAPING MODERN PAYMENT OPERATIONS

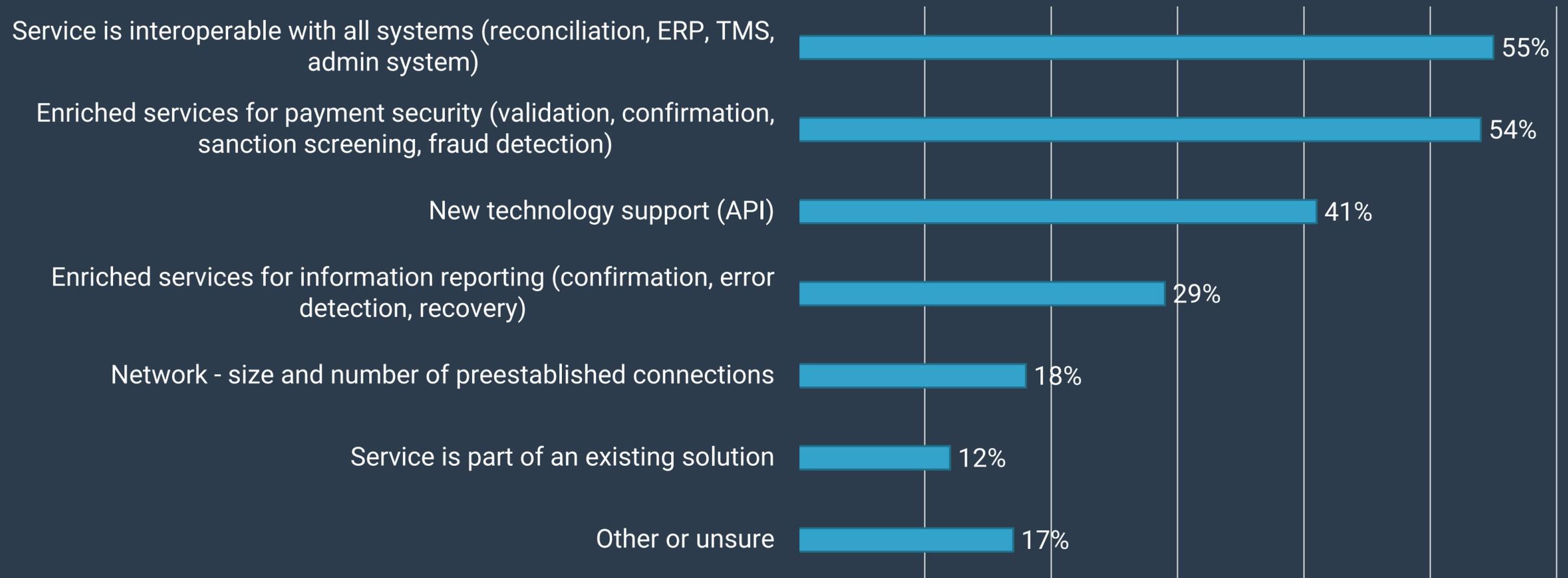


Rank the following options from 1 (highest) to 5 (lowest) according to how important they are for your organization's payment operations:



POLL QUESTION

Poll 3 - What do you view as the most important requirements for treasury aggregators in the next year? (all that apply)



TECHNOLOGY TRENDS

INNOVATIONS IMPACTING TREASURY AGGREGATORS



Faster payments and richer data



Advancing payment network capabilities



Rising expectations for treasury data



AI-driven fraud detection



APIs as a building block, not a complete solution



Platform convergence and overlap (TMS, TA, payment hub)



IMPLEMENTATION

MANAGING THE COMPLEXITY



EXTERNAL INTEGRATIONS

- Connect securely to all banks, currencies, accounts, and formats
- Map dependencies, contacts, and timelines (holidays, KYC, third-party delays)
- Expect some delays; not all bottlenecks are internally controllable



INTERNAL INTEGRATIONS

- Coordinate with IT for ERP, TMS, reconciliation, and BI connections
- Define expected data flows early
- Test each integration immediately to prevent compounding issues

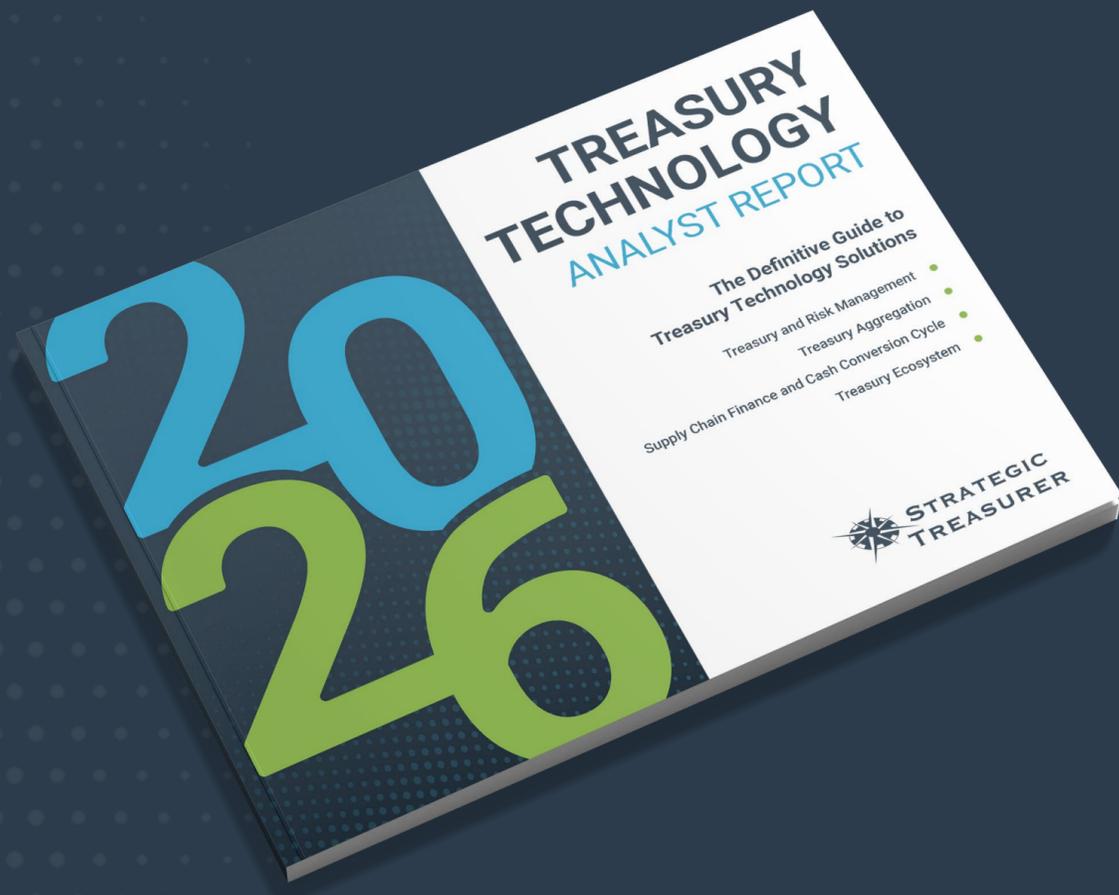


CHANGE MANAGEMENT AND TRAINING

- Train staff close to go-live for readiness and retention
- Provide structured onboarding and clear documentation
- Minimize workarounds and ensure smooth adoption

ANALYST REPORT

TRUSTED INSIGHTS ON TREASURY DEVELOPMENTS AND SOLUTIONS



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- Banking Services
- Treasury Technology



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- Employee Security Training
- Compliance Services
- Connectivity & Onboarding



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